

## WE ARE BACHOFEN.

We are leaders in industrial automation – because we understand our customers, we innovate and act. We are an owner-managed company with a long tradition that places a premium on close customer contact. We offer comprehensive consulting and service expertise to OEMs and plant operators to fuel innovation and increase productivity. Our expert specialists in product, design, sales, logistics and installation are our seal of quality for individual engineering and superior standard components.

## A SUCCESSFUL GROUP.

### Bachofen Group

Turnover	CHF 70 million	Statutory auditors	OBT AG, Zurich
Employees	approx. 130	Consolidation	Swiss GAAP FER
Balance sheet total	CHF 91 million	Bank details	CS, UBS, Postfinance
Equity financing	91%	Shareholders	Family
Figures for the financial year from 01.10.2022 to 30.09.2023		Board members	5 (3 independent and external)

## FOR OUR CUSTOMERS.

For our customers in all sectors of industrial automation, we offer a product and consultancy portfolio of 115 product groups from 13 specialist fields.

### OEM customer segment

- Chemicals, pharmaceuticals, medical technology, food
- Vehicles
- Equipment and assemblies
- Machinery and systems
- Machine tools

### Plant operators customer segment

- Chemicals, pharmaceuticals, medical technology, food
- Energy, water, waste, infrastructure
- Building technology and construction industry
- Transport, traffic, vehicles
- Processing industry

### Specialist fields

- Motion engineering
- Hygienic measuring equipment
- Measuring/process engineering
- Pneumatics
- Robotics
- Switching technology
- Sensor engineering
- Safety engineering
- Control engineering
- Valves and fittings
- Connection technology for air, liquids and gases
- Heat exchangers
- Customer-specific solutions

## POSITIONED IN THE SWISS MARKET.

Our technical sales consultants reach out to our customers. They travel across Switzerland and Liechtenstein, 365 days a year, in every sector of industrial automation.

# BACHOFEN

INDUSTRIAL AUTOMATION

## WE ARE GROWING.

As part of our growth strategy, we are consciously looking to acquire companies. We constantly evaluate acquisition opportunities that suit our strategic objectives and complement our product range.

## WE ARE LOOKING.

To further consolidate our market position, we are looking for interesting transaction opportunities in Switzerland and Liechtenstein in the field of industrial automation. Our focus is on businesses that are for sale or looking for new owners. Our primary areas of enquiry focus on components for the following fields:

- Energy, water, infrastructure
- Building technology, construction industry
- Innovative components for Industry 4.0
- Food, pharmaceuticals, chemicals (including hygiene products)
- Mechanical engineering and construction
- Machine tool construction

## WE ARE PROVIDING.

As Switzerland's leading independent enterprise in industrial automation, we provide many attractive benefits:

- A clear strategic orientation and clearly defined growth areas
- Infrastructure for rapid growth
- Outstanding expertise in integration
- Professional exploitation of market potential
- Very broad customer base, regular customers
- Customer focus, consultancy expertise
- Technical design, engineering support, flexibility, training, live demonstrations, service
- Powerful logistics, reliable delivery
- Successful marketing
- State-of-the-art internet platform with a web shop

## CONTACT

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